

## Agreements for the producers

### Definition of a producer

A producer is a person, a group of persons, a company or some other legally recognizable and responsible identity.

A producer is characterized by his launch on the market of products or services.

### Duty of validation of the Charter

Every producer wishing to engage operations with **BePangea** must sign the **Charter** and validate the part of this last one who treats of "**Purposes and commitments of producers**".

In a implicit way, any start of operation by / for a producer is considered as a tacit validation of the **Charter** and of all of its parts.

### Consequences of the validation of the Charter

The validation of the **Charter** authorizes a producer to benefit from services and from performances supplied by **BePangea** according to the planned and available modalities.

By this validation, every producer **makes a commitment**:

- to supply on inquiry all the information and the proofs useful for conformity controls,
- to authorize **BePangea**, the local Collective or the accredited NGO to control the sites of production, the mode of production to verify their conformity with the **Charter**,
- to authorize **BePangea** to publish the information relative to the sale of the products.

### Extensions of the producer's position

Every producer who wishes it and who is approved by **BePangea** can be a member of a **local Collective** according to the Agreements of these last ones and can benefit from wages according to his activities, without distinction between his own products or products of third producers.

### Autonomy in decision-making and responsibilities

Subject to specific arrangements (participation of Collectives and/or NGOs, the producer is the only decision-maker and responsible of the engaged operations.

He is responsible for the quality, the quantity and the packaging of his products.

It is responsible for holding the promised deadlines.



## Agreements for the producers

---

It is to him that returns :

- to choose the buyer,
- to determine or to approve the modalities of the deal,
- to validate or to approve the sale price, the final sale price and the intermediate expenses.

### Support for producers

The producers who wish it, can benefit from the support of the **local Collective** if it exists. In defect, they benefit from the support of the **National Collective**.

### Request of increasing sale prices and helps

The discriminated producers can send to BePangea a motivated carrying request on:

- a rise of their sale prices according to a reference fair price,
- or / and a punctual help.

The treatment of this request is made on the basis of the **Charter** by the Committee of **BePangea** according to the possibilities and the priorities of the moment.

### Request for Certifications

The producers who wish it and think they can benefit from certifications can send their request to **BePangea** or to an accredited NGO.

### Consequences of the non compliance with the Charter

In case of non compliance or of nonconformity, the producer exposes himself:

- to the payment of the expenses of control,
- to the withdrawal and the return of his products at his expenses,
- to the temporary or the definitive exclusion of **BePangea**,
- to the possible public publication of the information about the dispute,
- to the retreat of any certification or beforehand granted label,
- to the cessation of any action of help in his favour,
- to legal proceedings,
- to expenses and compensations.

### Right of refusal or exclusion of a producer

The **Collectives** and the **NGOs** engaged in the operations, have the right to refuse or to exclude temporarily a producer whatever motive it can be, and no appeal can be engaged.

**BePangea** has the right to refuse or to exclude temporarily or definitively a producer and no appeal can be engaged.

June 2010